

ABUJA December 20, 2017 - –

EXPRESSION OF INTEREST



**FEDERAL MINISTRY OF HEALTH (FMOH) WITH THE SUPPORT OF UNITED STATES
AGENCY FOR INTERNATIONAL DEVELOPMENT (USAID)**

FEDERAL REPUBLIC OF NIGERIA

**FEDERAL MINISTRY OF HEALTH (FMOH) WITH THE SUPPORT OF UNITED STATES AGENCY
FOR INTERNATIONAL DEVELOPMENT (USAID)**

**OPERATIONS AND MAINTENANCE OF ABUJA AND LAGOS PREMIER MEDICAL
WAREHOUSES**

REQUEST FOR QUALIFICATION

BACKGROUND

(1) The United States Agency for International Development (USAID) and the Global Fund to Fight AIDS, Tuberculosis and Malaria (Global Fund) have recently supported the construction of the Abuja Premier Medical Warehouse and the Lagos Premier Medical Warehouse. These new state-of-the-art facilities will enhance public health in Nigeria by enabling efficient and effective storage and management of pharmaceutical products and related pharmaceuticals in accordance with international best practices.

(2) In line with the Federal Ministry of Health's (FMOH) objective of ensuring efficient management of the facilities and in compliance with the requirements of the Infrastructure Concession Regulatory Commission (Establishment Act) 2005, the Abuja and Lagos Premier Medical Warehouses have been approved and qualified by the Federal Government of Nigeria as eligible for Public-Private Partnership in the form of a management contract.

(3) To this end, the FMOH Project Delivery Team (PDT) has retained the services of CPCS Transcom Limited as Transaction Advisors to assist, in the procurement of an operator for the facilities and development of a Full Business Case.

(4) In light of the foregoing, the FMOH hereby announce this invitation to prospective operators to express interest in the operation and maintenance of the Abuja and Lagos Premier Medical Warehouses.

(5) The Abuja Premier Medical Warehouse is located on plot 97, Cadastral Zone. Idu Industrial Layout, Abuja. The Lagos Premier Medical Warehouse is located at the Federal Medical Center Oshodi, Nitel Road Off Agege Motor Road, Oshodi, Lagos.

(6) Each of the warehouses have a total capacity of about 3465m² and approximately 3,840 pallet spaces. The insulated warehouses are made up of pre-engineered modular components (prefabricated insulated expanded polystyrene sandwiched panels). Some of the key features in each warehouse include:

(6.1) Cold room: measuring 10m x 5m x 6m

(6.2) Freezer room: measuring 2.7m x 2.7m x 2.5m

(6.3) Equipment: Adjustable pallet racking, kitting, 3 generators, 1 reach truck, 1 forklift, 4 manual pallet jacks, 4 air-powered dock levellers, air conditioning systems

(6.4) Non-warehouse spaces: offices, boardroom, reception, bathroom, server room, canteen and manager's office

(6.5) Security and fire safety systems: access control with biometric readers, CCTV system (color cameras with monitors and recorders), wall and ceiling mounted intrusion detection systems magnetic door locks, smoke detection systems, electric fence, site hydrant, fire hose reels, fire extinguishers and directional fire signage

METHOD OF APPLICATION:

(7) The operator for the warehouses will be procured via competitive bidding, following a two-stage bid process: a pre-qualification stage and a proposal stage. In order to be pre-qualified, prospective bidders, who must be local/international warehouse operators must be able to demonstrate a track record of successful management of a pharmaceutical-grade warehouse in accordance with WHO Good Storage Practices (GSP) and WHO Good Trade and Distribution Practices (GTDP).

(8) Interested applicants should indicate their interest by providing brief documentation structured into the following sections:

(8.1) Full name of company and contact person, postal address, telephone/fax numbers, and e-mail address. If a consortium or joint venture, provide names and contact details of consortium members, evidence of association or joint venture agreement, and indicate the lead firm in the consortium or joint venture;

(8.2) Ownership structure of bidding entity. Name(s) of major shareholders and percentage shareholding of participants in the bidding entity;

(8.3) Evidence of Incorporation with the Corporate Affairs Commission (CAC) or its equivalent for foreign firms. Foreign firms are encouraged to submit a bid, and may bid alone, as a consortium or joint venture, or as a locally registered entity. Note that only a locally registered entity will be awarded a contract for the operations and maintenance of these facilities;

(8.4) Audited financial statements for the most recent three (3) years;

(8.5) Technical and operational capabilities including:

(i) Track record of pharmaceutical-grade warehouse operations, stating storage capacity, annual throughput in the most recent three (3) years;

(ii) Local and regional (Africa) experience in managing pharmaceutical -grade warehouses;

(8.6) Three (3) references on past performance.

SUBMISSION OF PRE-QUALIFICATION DOCUMENTS:

(9) Pre-qualification documents must be submitted in one (1) original and five (5) printed copies in a sealed envelope clearly marked "Pre-Qualification for the Operations and Maintenance of Abuja and Lagos Premier Medical Warehouses". An electronic copy on USB drive or CD-ROM version should also be included.

(10) Submitted documents must be delivered **not later than 3:00 pm., on Tuesday, 16th January, 2018** at the following address:

Director, Department of Procurement, Federal Ministry of Health

Attention: Mr. Olabode Afolabi

Room 303, Procurement Department, FMOH, Abuja, FCT, Nigeria

bodeisanlu@gmail.com, Tel: +234 805 434 0633

(11) Interested applicants may obtain further information via e-mail: premiermedicalwarehouses@cpcs.ca or, at the above address from 9:00am to 4:00pm, Monday through Friday (except public holidays).

(12) Following the evaluation of submitted Pre-qualification documents, a shortlist of bidders who meet the minimum pre-qualification criteria will be issued a Request for Proposal (RFP) and other bidding documents. Applicants will be notified whether they have been pre-qualified or not following the evaluation of the Pre-qualification documents.

(13) Pre-qualification documents must be in English Language only. FMOH shall not be responsible for the cost of any submission.